

Aamal Company

Q125 results

Robust start to 2025

Aamal Company reported a strong start to 2025, with ongoing delivery of its strategy while navigating dynamic market conditions. In Q125 the company recorded year-on-year growth in revenue and total net profit of 6.8% and 8.3%, respectively, to QAR580.3m and QAR101.8m. Aamal sustained its financial strength, reducing gearing by 0.33pp to 0.89%. The robust performance in the quarter means the company it is on track to achieve our FY25 estimates. The continued development of Qatar's liquefied natural gas (LNG) capacity expansion projects and focus on non-oil sectors, through the Third National Development Strategy, is positive for both Qatar's economic growth and Aamal's long-term growth prospects. We maintain our previous estimates, as well as our valuation of QAR1.22/share, which represents c 45% upside to the current share price. For more information on Aamal please see our April 2025 [initiation](#) note.

Year end	Revenue (QARm)	PBT (QARm)	EPS (QAR)	DPS (QAR)	P/E (x)	Yield (%)
12/23	2,077.2	366.4	0.06	0.05	14.5	6.0
12/24	2,100.8	432.0	0.07	0.00	12.3	N/A
12/25e	2,262.1	492.5	0.08	0.06	10.8	7.1
12/26e	2,449.7	532.0	0.08	0.06	10.0	7.1

Note: PBT and EPS are normalised, excluding amortisation of acquired intangibles, exceptional items and share-based payments.

Aamal's robust performance across Q125 was primarily driven by solid year-on-year revenue and net profit growth in its Property segment of 7.7% and 13.5%, respectively, to QAR81.9m and QAR67.6m. These increases were due to regular rental uplifts and new tenants at City Center Doha, as well as stable occupancy levels at Aamal Real Estate. The Trading and Distribution segment saw revenue and net profit growth of 8.3% and 2.6%, respectively, to QAR428.9m and QAR28.6m. This was driven by particularly strong revenue growth at Ebn Sina Medical, due to a change in business model, unlocking organic growth opportunities. The company's Managed Services segment saw relatively flat performance in Q125, with revenue decreasing 0.9% y-o-y and total net profit remaining flat at QAR4.2m. Industrial Manufacturing, however, recorded decreases in revenue and net profit of 7.2% and 34.2% y-o-y to QAR44.9m and QAR10.9m, respectively. This was due to low levels of construction activity.

The outlook for Qatar remains positive. The World Bank recently introduced forecasts for 2027 oil and non-oil GDP growth of c 12% and c 5%, respectively, and real GDP growth of c 8%. The significant increase in oil GDP growth in both 2026 (c 8%) and 2027 is due to the LNG capacity expansion projects of Qatar's North Field deposit. These projects are already beginning to flow through to Qatar's construction sector, with Aamal's Senyar Industries seeing profitability growth and high revenue volumes in Q125. Qatar's Third National Development Strategy, which focuses on non-oil sectors, is expected to continue to have a positive impact on Aamal. Management stated that the outlook for 2025 and beyond remains positive due to an abundant number of opportunities to expand into new markets and regions, while enhancing existing operations.

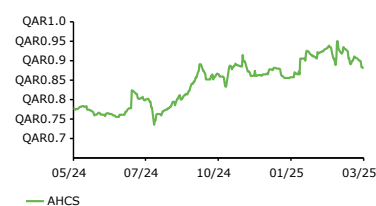
We maintain our valuation of QAR1.22/share, representing c 45% upside to the current share price. On our estimates Aamal trades on an FY25e P/E ratio of 10.8x, which is at a c 40% discount to the weighted average of a mix of relative peers across Aamal's operating segments.

Diversified industrials

6 May 2025

Price	QAR0.84
Market cap	QAR5,292m
Net cash/(debt) at end Q125	QAR(76.2)m
Shares in issue	6,300.0m
Free float	35.6%
Code	AHCS
Primary exchange	DSMD
Secondary exchange	N/A

Share price performance



Business description

Aamal Company is a highly diversified Qatari conglomerate with a business model that provides resilience and balanced exposure across its four segments (Trading and Distribution, Industrial Manufacturing, Property and Managed Services). The company offers entry into the Qatari economy through high-growth sectors.

Analysts

Andy Murphy	+44 (0)20 3077 5700
Harry Kilby	+44 (0)20 3077 5700
Andrew Keen	+44 (0)20 3077 5700

industrials@edisongroup.com
Edison profile page

Aamal Company is a research client of Edison Investment Research Limited

General disclaimer and copyright

This report has been commissioned by Aamal Company and prepared and issued by Edison, in consideration of a fee payable by Aamal Company. Edison Investment Research standard fees are £60,000 pa for the production and broad dissemination of a detailed note (Outlook) following by regular (typically quarterly) update notes. Fees are paid upfront in cash without recourse. Edison may seek additional fees for the provision of roadshows and related IR services for the client but does not get remunerated for any investment banking services. We never take payment in stock, options or warrants for any of our services.

Accuracy of content: All information used in the publication of this report has been compiled from publicly available sources that are believed to be reliable, however we do not guarantee the accuracy or completeness of this report and have not sought for this information to be independently verified. Opinions contained in this report represent those of the research department of Edison at the time of publication. Forward-looking information or statements in this report contain information that is based on assumptions, forecasts of future results, estimates of amounts not yet determinable, and therefore involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of their subject matter to be materially different from current expectations.

Exclusion of Liability: To the fullest extent allowed by law, Edison shall not be liable for any direct, indirect or consequential losses, loss of profits, damages, costs or expenses incurred or suffered by you arising out or in connection with the access to, use of or reliance on any information contained on this note.

No personalised advice: The information that we provide should not be construed in any manner whatsoever as, personalised advice. Also, the information provided by us should not be construed by any subscriber or prospective subscriber as Edison's solicitation to effect, or attempt to effect, any transaction in a security. The securities described in the report may not be eligible for sale in all jurisdictions or to certain categories of investors.

Investment in securities mentioned: Edison has a restrictive policy relating to personal dealing and conflicts of interest. Edison Group does not conduct any investment business and, accordingly, does not itself hold any positions in the securities mentioned in this report. However, the respective directors, officers, employees and contractors of Edison may have a position in any or related securities mentioned in this report, subject to Edison's policies on personal dealing and conflicts of interest.

Copyright 2025 Edison Investment Research Limited (Edison).

Australia

Edison Investment Research Pty Ltd (Edison AU) is the Australian subsidiary of Edison. Edison AU is a Corporate Authorised Representative (1252501) of Crown Wealth Group Pty Ltd who holds an Australian Financial Services Licence (Number: 494274). This research is issued in Australia by Edison AU and any access to it, is intended only for "wholesale clients" within the meaning of the Corporations Act 2001 of Australia. Any advice given by Edison AU is general advice only and does not take into account your personal circumstances, needs or objectives. You should, before acting on this advice, consider the appropriateness of the advice, having regard to your objectives, financial situation and needs. If our advice relates to the acquisition, or possible acquisition, of a particular financial product you should read any relevant Product Disclosure Statement or like instrument.

New Zealand

The research in this document is intended for New Zealand resident professional financial advisers or brokers (for use in their roles as financial advisers or brokers) and habitual investors who are "wholesale clients" for the purpose of the Financial Advisers Act 2008 (FAA) (as described in sections 5(c) (1)(a), (b) and (c) of the FAA). This is not a solicitation or inducement to buy, sell, subscribe, or underwrite any securities mentioned or in the topic of this document. For the purpose of the FAA, the content of this report is of a general nature, is intended as a source of general information only and is not intended to constitute a recommendation or opinion in relation to acquiring or disposing (including refraining from acquiring or disposing) of securities. The distribution of this document is not a "personalised service" and, to the extent that it contains any financial advice, is intended only as a "class service" provided by Edison within the meaning of the FAA (i.e. without taking into account the particular financial situation or goals of any person). As such, it should not be relied upon in making an investment decision.

United Kingdom

This document is prepared and provided by Edison for information purposes only and should not be construed as an offer or solicitation for investment in any securities mentioned or in the topic of this document. A marketing communication under FCA Rules, this document has not been prepared in accordance with the legal requirements designed to promote the independence of investment research and is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This Communication is being distributed in the United Kingdom and is directed only at (i) persons having professional experience in matters relating to investments, i.e. investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended (the "FPO") (ii) high net-worth companies, unincorporated associations or other bodies within the meaning of Article 49 of the FPO and (iii) persons to whom it is otherwise lawful to distribute it. The investment or investment activity to which this document relates is available only to such persons. It is not intended that this document be distributed or passed on, directly or indirectly, to any other class of persons and in any event and under no circumstances should persons of any other description rely on or act upon the contents of this document.

This Communication is being supplied to you solely for your information and may not be reproduced by, further distributed to or published in whole or in part by, any other person.

United States

Edison relies upon the "publishers' exclusion" from the definition of investment adviser under Section 202(a)(11) of the Investment Advisers Act of 1940 and corresponding state securities laws. This report is a bona fide publication of general and regular circulation offering impersonal investment-related advice, not tailored to a specific investment portfolio or the needs of current and/or prospective subscribers. As such, Edison does not offer or provide personal advice and the research provided is for informational purposes only. No mention of a particular security in this report constitutes a recommendation to buy, sell or hold that or any security, or that any particular security, portfolio of securities, transaction or investment strategy is suitable for any specific person.
