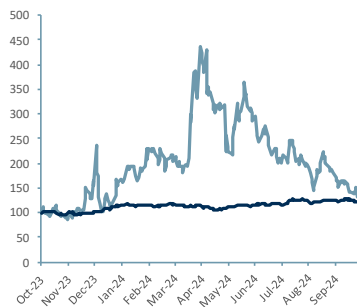


# UPDATE

## VALUE RANGE

**\$21.28 – 23.63**



Price relative BCLI (lighter line) vs. Nasdaq Biotech (NBI)

**Wednesday, 02 October 2024**

s	
Intrinsic Price (USD)	22.51
Value Range Low (USD)	21.38
Value Range High (USD)	23.63
Implied MCAP (USD) (m)	649.4
Implied EV (m)	650.2
XNAS	BCLI
Financial Year End	31-Dec
Currency	USD

**Business Activity**  
Biotechnology &  
Medical Research

<b>Key Metrics</b>	
Close Price (USD)	2.64
MCAP (USD) (m)	14.0
Net Debt (Cash) (m)	-0.84
EV (m)	13.2
52 Wk Hi	11.89
52 Wk Lo	2.01
<b>Key Ratios</b>	
(Net Cash) /	6.01%
Shareholder Equity %	

**Healthcare Sector Research**

**XNAS Market Index**

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## BrainStorm Cell Therapeutics

### Potential Return P/S Holds Up To Stress Testing

BrainStorm Cell Therapeutics Inc. (Nasdaq: BCLI) develops NurOwn® stem cell therapy for NDDs – BCLI’s first target is ALS (MND/Lou Gehrig’s). We have stress tested our valuation vs. current global and market events as well as and BCLI’s reverse stock split (R/S) 30 Sept 2024 (to maintain Nasdaq listing). Whilst there are pros and cons – our risk adjusted WACC has increased and NPV reduced, our conservative base case expected dilution assumptions have improved with R/S and Nasdaq compliance and our base case return has risen to 8.5x, up 0.5x. Our valuation explicitly excludes an EMA license, which would, in our analysis, be a more valuable market vs. the US. If NurOwn® proved itself effective for US patients over the course of 12-24 months, the EMA would have limited options but to approve NurOwn® for the European market, in our view.

- Post R/S shares outstanding 5.315m;
- Our base case full expected dilution 28.85m shares in issue;
- Our risk adj. WACC rises to 11.6% vs. 9.4%
- NEALS NurOwn® update Oct 2024 expected positive;
- Future positive funding news flow anticipated.

ACF est. USD (m)	Revenue	EBITDA	FCFF	EPS	EPS (diluted)	CPS	CPS (diluted)
2029E	371.2	184	176	5.50	4.16	13.68	10.35
2030E	610.2	307	127	9.19	6.95	16.27	16.27

Multiples	EV/ Sales	EV/ EBITDA	EV/ FCF	P/ EPS	P/ EPS (diluted)	P/ CPS	P/ CPS (diluted)
2029E	0.0x	0.1x	0.1x	0.5x	0.6x	0.2x	0.3x
2030E	0.0x	0.0x	0.1x	0.3x	0.4x	0.2x	0.2x

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## Investment Case

Share Price History	No. of Shares in issue	Fully diluted (Exp D)
NoSh (m)	5.3	28.9
Implied Intrinsic Price	122.17	22.51
Value Range Low	116.06	21.38
Value Range High	128.28	23.63
XNAS	BCLI	
Financial YE	31-Dec	
Reporting Currency	USD	

NoSh (m)	5.3
NoSh (m) expected full dilution (Exp D) for Value Range	28.9

NoSh (m) current full dilution estimate (FD)	6.8
--	-----

Key Metrics	\$	adj.
MCAP (m)	14.0	14.0
Net Debt (Cash) (m)	(0.8)	(0.8)
EV (m)	13.2	13.2
52 Wk Hi	11.89	11.89
52 Wk Lo	2.01	2.01
Free Float	79.3%	79.3%
Effective Free Float	65.1%	65.1%

*Key Metrics FCF adj.	2029E	2030E
CPS (\$)	13.68	16.27
CPS (Exp D) (\$)	13.68	16.27
CPS (FD) (\$)	10.35	16.27
P/CPS	0.2x	0.2x
P/CPS (Exp D)	0.2x	0.2x
P/CPS (FD)	0.3x	0.2x

*Our valuation excludes the larger European/UK markets, which provide considerable additional upside. Our new value range attempts to capture reverse split effects and new global market realities.*

**BrainStorm Cell Therapeutics Inc.** (Nasdaq: BCLI) has developed a proprietary technology platform, NurOwn® (debamestrocel, MSC-NTF), that induces bone marrow derived autologous mesenchymal stem cells (MSCs) to secrete elevated levels of neurotrophic factors (NTFs); key to extending neuron survival and improving neurological function. NurOwn® has shown positive statistically significant clinical effects of ALS treatment in early-stage sufferers in post hoc PIII trial data analysis, supported by biomarker data. BCLI is also assessing NurOwn® for other [neurogenerative disease](#) indications. Our highly conservative initiation [NPV valuation](#) prior to the R/S 30 Sept 24 and recent global events excludes all but the smaller (by number of patients) US market.

**Why is BCLI's PIIIb trial advantageous to investors? Post hoc analysis of BCLI's PIII early stage (mild-moderate) sub-group of ALS sufferers treated with BCLI's NurOwn® (debamestrocel, MSC-NTF) revealed positive clinical responses with respect to slowing of ALS disease progression (primary endpoint). However the PIII trial cohort consisted (unexpectedly) of 23% advanced ALS sufferers, clouding the primary and secondary end point statistical analysis (possible floor effects). The new PIIIb trial is designed to recruit a cohort of participants with ALSFRS-R scores >=40. Additionally, more recent peer reviewed research found that certain biomarkers involved in ALS pathology, specifically NfL, LAP and Galectin-1 were found to be predictive of positive clinical outcomes in NurOwn® (debamestrocel, MSC-NTF),-treated participants. If the new trial is successful, we expect a strongly positive valuation inflection point for BCLI.**

**Appointment of commercial team** – BCLI provided a corporate update 14 Aug, which largely reconfirmed previous stated plans and gave a possible steer on trial costs, which we shall capture in future valuations. BCLI has recently completed its commercial team with the appointment of COO and EVP Hartoun Hatounian, PhD and Chief Development Officer, Bob Dagher, MD - experienced professionals in commercializing biotech projects.

**Critical items addressed recently** – [Reverse split to maintain Nasdaq listing](#) – the probability of which is for a successful re-rating after a market adjustment period of net selling during the first 2-3 days of trading. Chemistry, manufacturing and controls (CMC) successfully reviewed and resolved with the FDA. A CRO has been formally engaged and a commercial manufacturer is lined up. Biologics License Application (BLA) timeline contracted, according to management.

## Catalysts Update

**Rerating** – Positive NEALS news; Further fundraising tranches; Signing of commercial manufacturer; BLA acceleration; Phase IIIb trial commencement; PIIIb results; **Increased NPV** – Inclusion of European ALS market in our DCF.

## Phase IIIb Trial Update – Ready to Go

*Throughout this note to help reader recall we use three interchangeable terms for BCLI's ALS therapy/platform – these are NurOwn®, debamestrocel and MSC-NTF. Increasingly in publicly available sources the noun of choice is NurOwn, reflecting BCLI's increasing closeness to commercialization of its ALS therapy.*

**Treatment** – NurOwn is a therapy based upon autologous bone marrow derived MSCs enriched, propagated ex-vivo and induced to secrete NTFs including glial derived growth factor (GDNF), brain derived neurotrophic factor (BDNF), vascular endothelial growth factor (VEGF), galectin-1 and hepatocyte growth factor (HGF).

### **Clinical Trial Progress – BCLI, a PIIIb ready company:**

Investors should be aware that stem cells are technically complex to manufacture and that therefore, continued close involvement with the FDA and its provision of guidance is both helpful and to be welcomed.

Carefully preparing the groundwork and obtaining FDA assistance and formal approvals contributes to de-risking the PIIIb trial project by improving the probability that, subject to a positive trial outcome, NurOwn's route to commercial approval will be smoother (read quicker).

As a result of BCLI's expedited SPA with the FDA and the FDA chemistry, manufacturing and controls (CMC) in person type C meeting at the end of June 2024, BCLI will be able to:

- Accelerate its Biologics License Application (BLA).
- Shorten time to market for NurOwn.
- Treat patients with early stage, but nevertheless fatal, ALS sooner.
- Improve data and competitive advantage (assuming successful PIIIb trial outcome), which may in turn convey market dominance for BCLI's NurOwn.

According to management, BCLI has signed with an internationally recognized Contract Research Organization (CRO) experienced in running stem cell trials. Management has indicated that it is in, what is hoped to be, last mile negotiations with a commercial stem cell manufacturer. By running these activities in parallel BCLI is effectively cutting the timeline on the BLA filing process. A reduced BLA approval timeline will allow BCLI to bring NurOwn to market ahead of current market expectations. It will also allow BCLI to help patients sooner (assuming positive PIIIb trial results).

**The BLA process** is designed to ensure that biologic products meet appropriate standards of safety, purity and potency prior to marketing to the patient cohorts.

## Valuation Update

### Exhibit 1: Updated BCLI WACC, DCF and Value Range

ACF est. USD (m)	2026E	2027E	2028E	2029E	2030E
Revenue	0	0	136	371	610
EBITDA	-23	-17	67	184	307
Net Income	-24	-18	52	139	233
FCFF	-24	-18	66	176	294
CPS (diluted)	-0.0008	-0.0005	0.0020	0.0053	0.0088

We see current fair value for BCLI at \$22.51 per share (full expected dilution) for phase 3 clinical trials.

#### BrainStorm Therapeutics WACC Calc

Pre-tax cost of debt	0.0%
ETR	21.0%
After-tax cost of debt	0.0%
Current leverage	8.0%
Debt/(Cash)	1.1
Equity	14.0
Target Leverage	50.0%
D / (D+E)	7.4%
ACF $\beta$ adj levered	1.50
rf	4.0%
ERP	4.6%
Cost of equity	10.9%
Risk adj.	1.5%
WACC	11.59%

**Note:** Our WACC is reduced but still highly conservative given our aggressive beta of 1.0 vs. market beta.

### Note Per Share Values Prior to 1:15 Reverse Split – MCAP Unchanged by R/S

Valuation Range - Base Case	NPV (USD m)	% of valuation
<b>BCLI</b>		
NurOwn - ALS US Market Only	490	76%
NurOwn - MS US Market Only	159	24%
<b>Total NPV</b>	<b>649</b>	
(Cash)	1.97	
Debt	1.12	
<b>Implied equity</b>	<b>649</b>	
Shares Fully Diluted (m) Expected	28.9	
<b>Fair value per share \$</b>	<b>22.51</b>	
Close Price \$	2.64	
<b>VR (low - high)</b>	<b>21.38</b>	<b>23.63</b>
VR Spread	5.0%	
Implied VR Return (low - high)	710.0%	795.2%

We have increased our beta to 1.5 up from 1.0 which was still 2.5x higher than BCLI's public beta, in order to help capture global and new current market realities, this has reduced our NPV from ~US\$ 800m to ~US\$ 650m based on only the smaller US market potential for ALS and MS and excluding the larger potentially more valuable EMA (European) license market.

Therefore our fair value NPV excludes the EU and UK and Rest of the World (RoW) markets. The EU alone (pop ~450m) has a significantly higher population vs. the US (pop estimate ~340m for 2024).

**Note:** Implied value range in this ACF research note is based upon fully diluted shares expected to fund the company to FCF positive commercialization and **not** the estimated fully diluted shares in issue at the date of this note.

## Notes [Intentionally Blank]

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<b>Is the research MIFID II compliant</b>	<b>YES</b>	<input checked="" type="checkbox"/>
<b>Is the research provided by a broker and paid for after it has been produced.</b>	<b>NO</b>	<input checked="" type="checkbox"/>
<b>Is the research potentially cross subsidized by other investment banking services.</b>	<b>NO</b>	<input checked="" type="checkbox"/>
<b>Is the research potentially or actually paid for in shares or other financial instruments.</b>	<b>NO</b>	<input checked="" type="checkbox"/>
<b>Has the research been paid for in advance of production via cleared funds.</b>	<b>YES</b>	<input checked="" type="checkbox"/>

***I, Christopher Nicholson, hereby confirm that ACF Equity Research Ltd.'s investment research products conform to the above five [5] checks.***

Christopher Nicholson  
 Managing Director  
 Head of Research  
 ACF Equity Research Ltd

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